

Ethernet price reductions 2018-19

This pack outlines further price reductions available from 1 October 2018

Updated September 2018



Up to 21% EAD 1Gbps rental price reductions

- Our lowest ever national EAD 1Gbps rental price

Up to 21% WEES/WES/BES rental price reductions

- Use the savings to migrate businesses from legacy products to EAD

£25 off EAD Connection price reductions

- Further and faster for less

Ethernet price reductions

EAD 1Gbps rental price reductions of up to 21%

Ethernet Access Direct (EAD) 1Gbps rental price reductions detailed below.

These price reductions also apply to other variants, including five year and seven year Minimum Period, SyncE and Enable.

Product	Charge type	Current Price	New price for 1 October 2018	Price reduction
EAD 1Gbps	Rental	£2,460	£1,944	-21%
EAD 1Gbps LA	Rental	£1,950	£1,620	-17%
EAD 1Gbps ER	Rental	£2,460	£1,944	-21%
EAD 1Gbps RO1	Rental	£2,760	£2,340	-15%
EAD 1Gbps LA RO1	Rental	£2,250	£2,016	-10%
EAD 1Gbps ER RO1	Rental	£2,760	£2,340	-15%

Ethernet price reductions

Up to 21% reductions on Legacy product rentals

Price reductions on WEES/WES/BES services include the following:

Product	Charge type	Current Price	New price for 1 October 2018	Price reduction
BES 1000, WES/WEES 1000 *	Rental	£1,230	£972	-21%
WES 1000 LA	Rental	£1,950	£1,620	-17%
BES 1000 Daisy Chain *	Rental	£1,210	£952	-21%

* Prices are per end

Use the savings to migrate businesses from legacy products to EAD

Ethernet price reductions

EAD connection price reductions

- From 1 October 2018 EAD connection prices will reduce by £25.
- Reductions will exclude all RO1 variants.

Product	Charge type	Current Price	New price for 1 October 2018	Price reduction
EAD 100Mbps	Connection	£1,875	£1,850	-£25
EAD 100Mbps LA	Connection	£1,875	£1,850	-£25
EAD 1Gbps	Connection	£1,875	£1,850	-£25
EAD 1Gbps LA	Connection	£1,875	£1,850	-£25
EAD 10Gbps	Connection	£5,590	£5,565	-£25
EAD 10Gbps LA	Connection	£5,590	£5,565	-£25

We are increasing the ECC Fixed Fee from £656 to £722. This will not increase connection prices, which will be reduced by £25.

EAD 100Mbps connection special offer

- The special offer on EAD 100Mbps connections **ends on 30 September 2018**
- It will apply to all orders placed and accepted by 30 September 2018
- This will give a £450 reduction on the new connection prices

For similar special offers, we have experienced higher than usual volume of orders waiting to be accepted. CPs are encouraged to place their order as far in advance of the offer close date.

For full details of the special offer please refer to the [Openreach Price List](#)

Cablelink rental

- From 1 October 2018 Cablelink annual rental will reduce from £8.40 to £7.20

Local Loop Unbundling – Access Locate pricing

- Access Locate licence conversion charges will be increasing effective from 1 December 2018. All other Access Locate charges (accommodation and power) will remain unchanged.

Excess Construction Charges (ECCs)

- We're making changes to certain Excess Construction Charges. Increases will come into effect on 1 December 2018, and decreases and the introduction of Overblow Services will come into effect on 1 October 2018

For full details of the special offer please refer to the [Openreach Price List](#)

- We've undertaken all reasonable steps to ensure the accuracy of the data and prices in this pack. Information presented here is intended as a guide only
- The [Openreach Price List](#) is always the most reliable source of up to date pricing information
- All of our latest pricing notifications and customer briefs can be accessed [here](#)
- Get in touch with your Openreach sales and relationship manager to find out how your business can make the most of our price reductions

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